Bald Head Island, North Carolina

FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANT

For the Year Ended December 31, 2013

Bald Head Association **CONTENTS**

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JASON C. KELLER, CPA, PLLC

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANT

Board of Directors, Bald Head Association Bald Head Island, NC

We have audited the accompanying financial statements of Bald Head Association which comprise the balance sheet as of December 31, 2013, and the related statements of revenues, expenses and changes in fund balance and cash flows for the vear then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement..

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bald Head Island Association as of December 31, 2013, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the information on future major repairs and replacements on page 12 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic fan appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance

Report on Summarized Comparative Information

Joson C Keller CPA PLLC

We have previously audited the Bald Head Association's 2012 financial statements, and our report dated December 27, 2013, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2012, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Wilmington, NC August 15, 2014

Bald Head Association Balance Sheet December 31, 2013

		2013		2012	
	Operating Fund	Repairs & Replacement Fund	Total	Total (for comparative purposes only)	
Assets:					
Current assets:					
Cash and cash equivalents	\$ 51,513	\$ 50,465	\$ 101,978	\$ 62,454	
Assessments receivable net of \$5,000 allowance in 2013 and \$4,500 in 2012	24,376	-	24,376	9,975	
Accounts receivable net of \$30,500 allowance in 2013 and \$29,800 in 2012	6,681	-	6,681	1,084	
Taxes receivable or prepaid	50		50	50	
Total current assets	82,620	50,465	133,085	73,563	
Fixed assets, net of accumulated depreciation of \$403,756 in 2013 and \$371,245 in 2012	651,930	-	651,930	659,823	
Loan fees, net of accumulated amortization of \$2,038 in 2013 and \$1,379 in 2012	1,527		1,527	1,686	
TOTAL ASSETS	\$ 736,077	\$ 50,465	\$ 786,542	\$ 735,072	
Liabilities and Fund Balance:					
Current liabilities:					
Accounts payable	\$ 25,416	\$ -	\$ 25,416	\$ 19,386	
Payroll liabilities	1,400	-	1,400	304	
Deferred revenue	2,111	-	2,111	3,914	
Security bonds and deposits	15,476	-	15,476	9,602	
Installment agreement - lagoon aeration	-	-	-	5,000	
Mortgage payable - current	11,900	<u> </u>	11,900	15,156	
Total current liabilities	56,303	-	56,303	53,362	
Mortgage payable (less current portion)	111,893		111,893	124,475	
TOTAL LIABILITIES	168,196	-	168,196	177,837	
Fund Balance					
Undesignated	39,744	-	39,744	12,043	
Investment in fixed assets net of related debt	528,137	-	528,137	515,192	
Repairs & replacement fund balance		50,465	50,465	30,000	
TOTAL FUND BALANCE	567,881	50,465	618,346	557,235	
TOTAL LIABILITIES AND FUND BALANCE	\$ 736,077	\$ 50,465	\$ 786,542	\$ 735,072	

The accompanying notes are an integral part of the financial statements.

Statements of Revenues and Expenses and Changes in Fund Balance for the Year Ended December 31,2013

			2	013				2012	
	-		Repairs &					Total	
	O	perating	Replacement				(for comparative		
		Fund	_	Fund		Total		poses only)	
Revenues:									
Member assessments	\$	283,665	\$	52,000	\$	335,665	\$	304,472	
Association center fees		13,215		-		13,215		9,115	
Architectural review committee		43,900		-		43,900		10,750	
Penalties and interest		198		-		198		4,468	
Interest income		52		8		60		238	
Island report advertising		14,600		-		14,600		16,361	
Boat park annual leases		11,030		-		11,030		11,000	
Garden plot annual leases		1,000		-		1,000		1,000	
Other income		486				486		1,112	
TOTAL REVENUES		368,146		52,008		420,154		358,516	
Expenses:									
Operating and administrative expenses:									
Wages		112,402		_		112,402		91,166	
Payroll taxes		9,522		_		9,522		7,002	
Health insurance		5,454		_		5,454		8,887	
Pension plan		200		_		200		-	
Transportation		9,206		_		9,206		8,159	
Payroll processing fee		1,583		_		1,583		1,166	
Other administrative		10,098		_		10,098		7,048	
Bank charges		966		_		966		1,690	
Bad debt		6,931		_		6,931		4,176	
Equipment lease		3,278		_		3,278		2,103	
Assessment expense		692		_		692		875	
Office supplies		2,411		_		2,411		2,998	
Office postage		815		-		815		581	
Communications media expense		1,336				1,336		4,929	
Miscellaneous		971		-		971		4,929	
Amortization		659		-		659		612	
Total operating and admin. exp.		166,524		<u>-</u>		166,524	-	141,393	
Depreciation		32,511				32,511		34,142	
Association Center		32,311				32,311		34,142	
Repairs and maintenance		43,911		8,138		52,049		27,935	
Utilities				0,130				12,001	
Interest		12,307 6,267				12,307 6,267		8,158	
				-				,	
Taxes - property		15,728		-		15,728		16,981	
Association Center building insurance		14,879 294		-		14,879		11,878	
Miscellaneous association center expenses Total association center		93,386		8,138		294 101,524		77,400	
Committees		1,069		0,130		1,069		1,490	
Other services		1,009		-		1,009		1,490	
Island report		31,626		_		31,626		28,549	
Boat park		972				972		6,297	
Insurance		7,343		_		7,343		9,387	
Audit and accounting		11,386				11,386		7,932	
Consulting		3,404				3,404		7,732	
Legal		4,259		_		4,259		12,924	
Legai		58,990			-	58,990		65,089	
TOTAL EXPENSES		252 400		0.120		260 610		210.514	
TOTAL EXPENSES		352,480		8,138		360,618		319,514	
Revenues over expenses		15,666		43,870		59,536		39,002	
Fund Balances:									
Beginning Fund Balance		557,235		-		557,235		516,733	
Transfer to reserve fund		(30,002)		30,002		-		-	
Transfer to operating fund		23,407		(23,407)		-		-	
Prior period adjustment		1,575				1,575		1,500	
Ending Fund Balance	\$	567,881	\$	50,465	\$	618,346	\$	557,235	

Statement of Cash Flows

for the Year Ended December 31, 2013

			2	013			2012
				epairs &			Total
	C	perating	Rep	olacement			comparative
		Fund		Fund	Total	purp	ooses only)
Cash flows from Operating Activities:							
Revenues over(under) expenses	\$	15,666	\$	43,870	\$ 59,536	\$	39,002
Adjustments to reconcile revenues over(under) expenses							
to net cash provided (used) by operating activities							
Depreciation and amortization		33,170		-	33,170		34,755
Bad debt expense		6,931		-	6,931		4,176
Prior period adjustment		1,575		-	1,575		1,500
(Increase) decrease in:							
Assessments receivable		(20,435)		-	(20,435)		(4,861)
Accounts receivable		(6,494)		-	(6,494)		(170)
Tax refunds receivable		-		-	-		323
Prepaid taxes		-		-	-		100
Increase (decrease) in:							
Accounts payable		6,030		-	6,030		885
Payroll liabilities		1,096		-	1,096		(3,509)
Deferred revenue		(1,803)		-	(1,803)		(4,132)
Security bonds and deposits		5,874			5,874		(760)
Net Cash provided (used) by Operating Activities		41,610		43,870	85,480		67,309
Cash flows from Investing Activities:							
Capitalized loan fees		(500)		-	(500)		-
Purchase of fixed assets		(24,618)			(24,618)		(4,696)
Net Cash provided (used) by Investing Activities		(25,118)		-	(25,118)		(4,696)
Cash flows from Financing Activities							
Interfund transfers		(6,595)		6,595	-		-
Installment agreement - lagoon aeration		(5,000)		-	(5,000)		(5,000)
Payments - Line of Credit		-		-	-		(19,341)
Mortgage principal payments		(15,838)			(15,838)		(14,409)
Net Cash provided (used) by Financing Activities		(27,433)		6,595	(20,838)		(38,750)
NET INCREASE (DECREASE) IN CASH							
AND CASH EQUIVALENTS		(10,941)		50,465	39,524		23,863
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		62,454		-	62,454		38,591
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	51,513	\$	50,465	\$101,978	\$	62,454

Supplemental information:

2013 Interest expense: \$6,627 2013 Income tax expense: \$0

The accompanying notes are an integral part of the financial statements.

Bald Head Association NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2013

NOTE 1: NATURE OF THE ORGANIZATION

Bald Head Association, Bald Head Island, North Carolina is a homeowners association incorporated as a non-profit corporation in the State of North Carolina in April 1982. The primary purpose of the Association is to provide for beautification, maintenance, preservation, and architectural control of the exterior of the single family homes, multi-family units and non-residential areas, the residence lots, assessable properties and the common areas within certain tracts subject to the Amended and Restated Declaration of Covenants, Conditions and Restrictions for Bald Head Island, Stage I and amendments thereto applicable to the Property and recorded in the Office of the Register of Deeds of Brunswick County, North Carolina.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Member Assessments and Receivables

Property owners are subject to annual assessments to provide funds for the Association's operating expenses and special assessments for capital improvements. Assessment receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. The Association's by-laws provide for its board of directors to enforce liens on the property whose assessments are thirty days or more delinquent or to bring an action of law against the owner. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Total write offs to the valuation allowance was \$3,665 for the year ended December 31, 2013. The valuation allowance for uncollectible assessment receivables is \$5,000 at December 31, 2013.

Voluntary Memberships

Bald Head Island property owners who have not had their homes annexed into the Association's domain can still become "voluntary" members of the Association. The "voluntary" membership allows the members to receive the monthly newsletter, attain member rates on the Association's building rental, and have access to common areas. The "voluntary" members are not subject to the Association's building guidelines, and can revoke their membership at any time.

Cash and Cash Equivalents

For the purposes of the statement of cash flows, the Association considers all highly liquid investments with original maturities of six months or less to be cash equivalents.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Loan Fees

Loan fees are recorded at cost and are amortized on a straight-line basis over the life of the loan.

Bald Head Association NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2013

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property, Equipment and Depreciation

Real property and common areas acquired from the developer and related improvements to such property are not recorded in the Association's financial statement because those properties are not likely to be disposed of by the Association and the cost of obtaining the fair market value is not justified. The real property and common areas that are not recorded in the Association's financial statements include certain right-of-ways, buffer zones, and green belts.

Common property reported within the Association's financial statement such as the Association Center building and personal property acquired by the Association are capitalized at cost. All capitalized property and equipment is depreciated using the straight line method over the estimated useful life of the asset. Depreciation expense totaled \$32,511 for the year ended December 31, 2013.

Fund Accounting

The Association uses fund accounting, which requires that funds, such as operating funds and funds designated for future major repairs and replacements, to be classified separately for accounting and reporting purposes. Disbursements from the operating fund are generally at the discretion of management or the board of directors. Disbursements from the repairs and replacement fund generally may be made only for designated purposes.

The Association management has made the following designations of fund balance:

Undesignated - portion of total fund balance available for future budgetary appropriations.

Investments in Fixed Assets, net of Related Debt – portion of fund balance not considered available for future budgetary appropriations as it is generated by the undepreciated value of fixed assets previously purchased, net of related debt.

Repairs and Replacement Fund Balance - portion of the total fund balance that has been designated in the budget to fund future major repairs and replacements.

NOTE 3: FUTURE MAJOR REPAIRS AND REPLACEMENTS

The Association's governing body has determined that funds should be accumulated for future major repairs and replacements. Accumulated funds are held in a separate savings account and generally are not available for expenditures for normal operations.

The Board of Directors conducted a study in March 2013 to estimate the remaining useful lives and the replacement costs of the components of common property. The table included in the unaudited supplementary information on Future Major Repairs and Replacements is based on the study.

The board is funding for major repairs and replacements over the remaining useful lives of the components based on the study's estimates of current replacement costs and considering amounts previously accumulated in the replacement fund. Accordingly, the funding requirement of \$48,451, based on full funding plan, has been included in the 2014 budget.

NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2013

NOTE 3: FUTURE MAJOR REPAIRS AND REPLACEMENTS (continued)

Funds are being accumulated in the replacement fund based on estimates of future needs for repairs and replacements of common property components. Actual expenditures may vary from the estimated future expenditures, and the variations may be material. Therefore, amounts accumulated in the fund balance designated for future major repairs and replacements may not be adequate to meet all future needs. If additional funds are needed, the association has the right, subject to membership approval, to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available. The effect on future assessments has not been determined at this time.

Current year activity in the Repairs and Replacements Fund is as follows:

Balance 1/1/2013	\$ 0
Transfer from Operating Fund	30,002
Current year additions from assessments (based on budget)	52,000
Current year interest	8
Release for current year expenses and purchases	(31,545)
Balance 12/31/13	\$ 50,465

NOTE 4: ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following at December 31, 2013.

Covenant Violation Fines	\$ 29,100
Stage II ARC December 2013 fees	1,333
Island Report Advertising	5,674
Late Assessment Finance Charges	1,074
Less: Allowance for doubtful accounts	(30,500)
	\$ 6,681

While the Association intends to aggressively pursue all amounts owed an allowance for doubtful accounts of \$30,500 has been recorded for the possibility of uncollectible accounts receivable.

NOTE 5: PROPERTY AND EQUIPMENT

Property and equipment are recorded at cost and consist of the following at December 31, 2013:

Buildings	\$ 861,883
Improvements	92,524
Furniture and fixtures	26,834
Equipment	66.399
Software and website	8,046
	1,055,686
Less accumulated depreciation	(403,756)
	\$ 651,930

NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2013

NOTE 6: DEFERRED REVENUE

Deferred revenue consists of advanced payments of assessments and fees for future periods and totaled \$2,111 on December 31, 2013.

NOTE 7: DEPOSITS

The Association requires a \$500 repair and cleaning deposit to be made in order for the rental use of its Association Center building. Inspection of the building after use is made, and the deposit is returned if the building is in satisfactory condition. As of December 31, 2013, \$1,000 in deposits are being held by the Association.

The Association also requires construction deposits to ensure construction is completed within the two year mandated time frame. The deposit is returned at the completion of construction if there are no violations. As of December 31, 2013, \$10,000 in construction deposits are being held by the Association.

There is also \$4,476 on had at December 31, 2013 for Association Center Programs to take place in 2013.

NOTE 8: LINE OF CREDIT

The Association has an existing line-of-credit with a local financial institution in the amount of \$100,000. As of December 31, 2013, \$0 was outstanding on the line. Interest accrues on the line at the banks prime rate and is due monthly. The line of credit expires September 20, 2014.

NOTE 9: MORTGAGE PAYABLE

Mortgage payable consists of a 4.595% fixed rate note payable to BB&T in monthly installments of \$1,445 with one final payment of all unpaid principal and interest due on January 20, 2023. The note is collateralized by the Association's Association Center building and land.

Principal maturities of the mortgage note are as follows:

Year Ending December 31 st	
2014	\$ 11,900
2015	12,459
2016	13,043
2017	13,656
2018	14,296
2019 - 2023	58,439
	\$ 123,793

Interest expense related to the mortgage totaled \$6,267 for the year ended December 31, 2013.

Bald Head Association NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2013

NOTE 10: UNINSURED CASH BALANCES

The Association maintains its cash balances at BB&T located in Southport, North Carolina. Accounts are secured by the Federal Deposit Insurance Corporation up to \$250,000. Uninsured balances are \$0 at December 31, 2012.

NOTE 11: INCOME TAXES

The Association qualifies as a tax-exempt homeowners' association under Internal Revenue Code Section 528 for the year ended December 31, 2013. Under that Section, the Association is not taxed on income and expenses related to its exempt purpose, which is the beautification, preservation, management, maintenance, and architectural control of Association property. Net nonexempt function income, which includes earned interest less direct expenses directly related to the production of interest, is taxed at 30% by the federal government and at the regular corporate rate by the State of North Carolina. 2013 income tax expense related to continuing operations totaled \$0. Tax returns remain subject to examination by taxing authorities for a period of 3 years. At December 31, 2013 tax returns for calendar years 2010, 2011 and 2012 remain "open" to possible examination.

NOTE 12: CLAIMS AND JUDGEMENTS

At December 31, 2013, there is an open judgment entered by the Superior Court against an owner of property within Bald Head Island Stage I for refusal to pay assessment fees and architectural review committee fines. The Association is pursuing collection vigorously but no amounts have been received as of the audit report date.

NOTE 13: PRIOR PERIOD ADJUSTMENT

A prior period adjustment in the amount of \$1,575 was made in order to correct misclassifications made to the deposit account in a prior year.

NOTE 14: SUBSEQUENT EVENTS

The Association did not have any subsequent events through August 15, 2014 requiring recording or disclosure in the financial statements for the year ended December 31, 2013. August 15, 2014 is the approximate date the financial statements were available to be issued.

Bald Head Association Supplementary Information on Future Major Repairs and Replacements December 31, 2013 (UNAUDITED)

In March, 2013 the board of directors conducted a study to estimate the remaining useful lives and the replacement cost of the components of the building and equipment. The estimates were obtained from a licensed contractor who inspected the property. The following table is based on that study and presents significant information about the components of the building and equipment.

Components	Estimated Remaining Useful Lives (Years)		Estimated Current Replacement Costs	Ending Fund Balance
Shingle roof	12-15	\$	25,000	
Exterior painting	5-7	Ψ	22,000	
Exterior trim/siding	17-20		125,000	
Wood walkways	17-20		45,000	
Hardwood/VCT floor	12-18		27,000	
Carpet	3-5		5,000	
Appliances	2-12		8,000	
Plumbing fixtures (16)	17-25		8,000	
HVAC (6)	3-5		54,000	
Light fixtures	5-15		5,000	
Total		\$	324,000	\$ 50,465